

# Discipline of Execution

Program Outline



# Discipline of Execution

Execution is a disciplined process of logically connected activities that enable an organization to convert strategy into reality through work. However most managers who are comfortable with planning lag when it comes to carrying out the plan through action. But without a careful and organized approach to execution, strategic goals cannot be achieved. The professional landscape is littered with examples of companies who bungled up their strategy through poor execution.

A manager's journey must, therefore, begin with the identification of the gaps that exist between strategy and execution. In order to close these gaps, managers must recognise their style of approaching execution along with the advantages and disadvantages. With the help of a disciplined framework for execution, a manager will be able to leverage one or more of the approaches to successfully implement the strategy for the achievement of goals.

## Objectives

The program is designed to help learners:

- ▶ Identify various gaps between strategy and execution
- ▶ Discover their current approach to execution
- ▶ Apply strategies that help in successful execution

## Course Modules

**Module 1:** Mind the Gap

**Module 2:** The Execution Style

**Module 3:** The Discipline of Execution

# Program Agenda

The following agenda can be used to run the workshop in 90-120 minutes. The duration of each section is only an estimate and can be adjusted based on your requirement.

Topic	Approx. Time	Training Aids
<b>Introduction</b> <ul style="list-style-type: none"><li>• Introduction of the Facilitator</li><li>• State program outline/objectives</li><li>• Map participant expectation</li></ul>	05 Minutes	Presentation slides
<b>Module 1: Mind the Gap</b> <ul style="list-style-type: none"><li>• Activity: The Strategy - Execution Gap</li><li>• Case Studies</li></ul>	20 Minutes	Presentation Slides, Whiteboard, Case Studies, Discussion, Workbook, Breakout room (for VILT)
<b>Module 2: The Execution Style</b> <ul style="list-style-type: none"><li>• Activity: Identifying the Styles</li><li>• The 3 Styles - Visionary, Meticulous &amp; Dependent</li></ul>	25 Minutes	Presentation Slides, Video, Whiteboard, Discussion, Workbook
<b>Module 3: Discipline of Execution</b> <ul style="list-style-type: none"><li>• The Discipline of PACE</li><li>• Reward the PACERs</li></ul>	25 Minutes	Presentation Slides, Whiteboard, Video, Discussion, Workbook
<b>Wrap up and close</b> <ul style="list-style-type: none"><li>• Summary of the Program</li><li>• Participant Reflection</li><li>• Q&amp;A to reinforce the learning of the program and to guide on the application of the same.</li></ul>	15 Minutes	Q&A / Link to the feedback form